Occupancy Tax Application Tutorial

Warren County Tourism Department



Your Home Page

From the Warren County Website, you will be directed to this page. All applicants will initially need to register as a New User. Subsequent logins will bypass this process.





Occupancy Tax and Sponsorship Applications are now submitted online via this portal.

In order to submit an application you must register an account. If you already have an account, click the sign in button to view your Dashboard.

New User Registration

Existing User Login



Organization Name The legal entity Warren County will be contracting with. Please include PC, LLC, etc. designations

Organization Type From drop down box, choose profit status of the organization

Event Name Proper full name of the event, no year designation Primary Contact This is the main organizer of the event the County will be working with

Please complete all fields, including Title of the organizer.

When all of the information has been reviewed, click "Submit Request" button

Occupancy Tax New User Registration

| Save Cancel | | | |
|---------------------|-----------------------------------|----|--|
| Organization Name | * Warren County Tourism Departmen | nt | |
| Organization Type * | Non-Profit (501-c-3) | ۳ | |
| Event Name * | Event Example | | |
| Primary Contact | | | |
| First Name* | Paul | | |
| Last Name* | Tackett | | |
| Email * | @gmail.com | | |
| Phone* | 518-761-6369 | | |
| Title | Tourism Coordinator | | |
| Address1 | 1340 State Route 9 | | |
| Address2 | | | |
| City | Lake George | | |
| State | NY | | |
| Zip | 12845 | | |
| | | | |
| Submit Request | | | |
| Submitted On | | | |

Once you have submitted your request, the Warren County Tourism and IT departments will conduct an internal review that may take up to a couple of days, particularly on weekends. On approval, an email will be generated to the email address you provided. For now, you may click the circled "X" at top right to close out this window and wait for your email with User Credentials to arrive!

Access Request Submitted

Organization Name Warren County Tourism

Department

Email @gmail.com

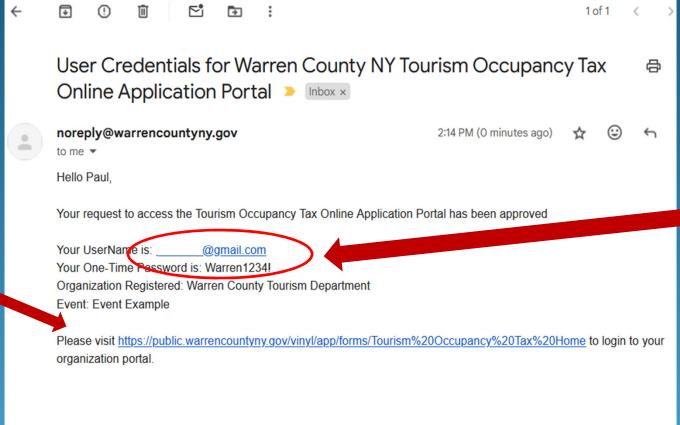
First Name Paul

Last Name Tackett

Contact Phone 518-761-6369

Submitted On 8/13/2024 1:48 PM

Now that
the User
Credentials
have
arrived in
the
applicant's
email, click
on the
https link
at the
bottom of
the screen.



→ Forward

← Reply

(2)

You will be using your UserName, which is your email address, and the one-time password, which you will change and store in your files for future reference!

Clicking on the http link from the previous page will bring you back to the application site, where you will now click on the "Existing User Login" tab:





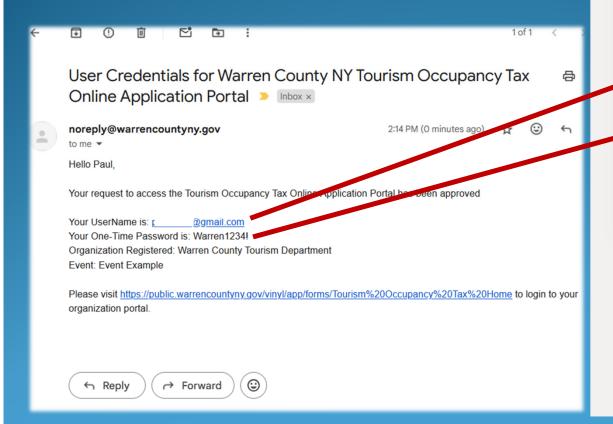
Occupancy Tax and Sponsorship Applications are now submitted online via this portal.

In order to submit an application you must register an account. If you already have an account, click the sign in button to view your Dashboard.

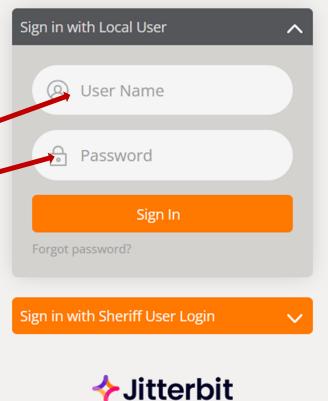
New User Registration

Existing User Login

The "Existing User Login" tab with bring you to the Vinyl login page. Enter your permanent User Name and your one-time password:





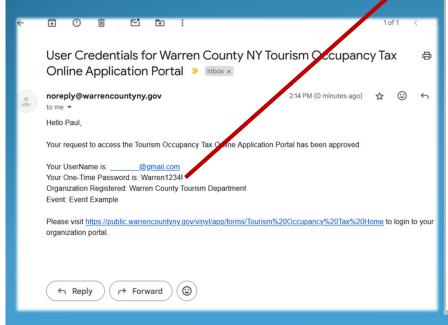


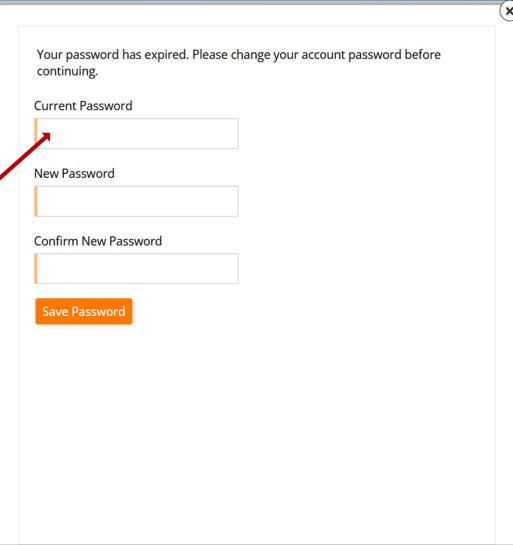
The applicant will then be instructed to change the account password.

In the Current Password box, enter the one-time password received in the email.

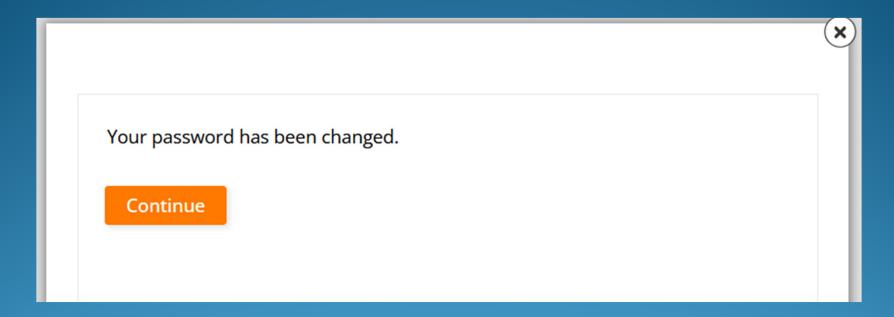
Create and confirm a new password and store that password for future reference.

Then click the "Save Password" tab.

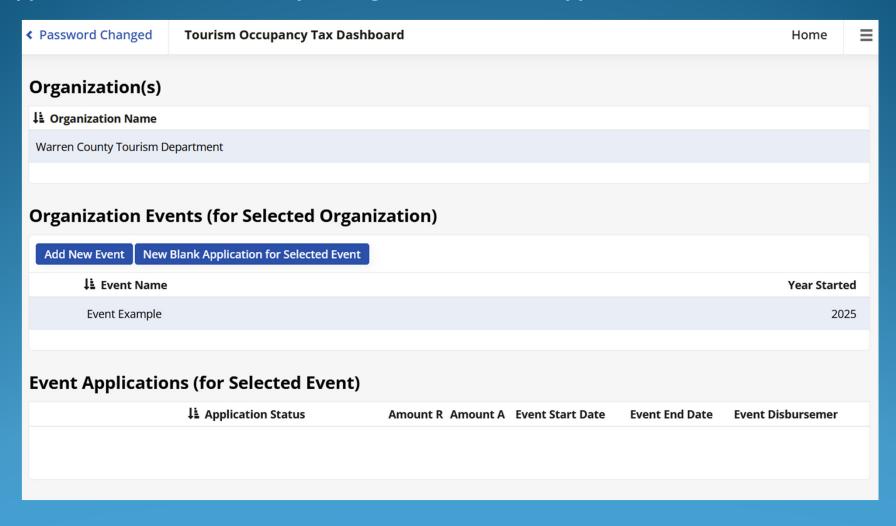




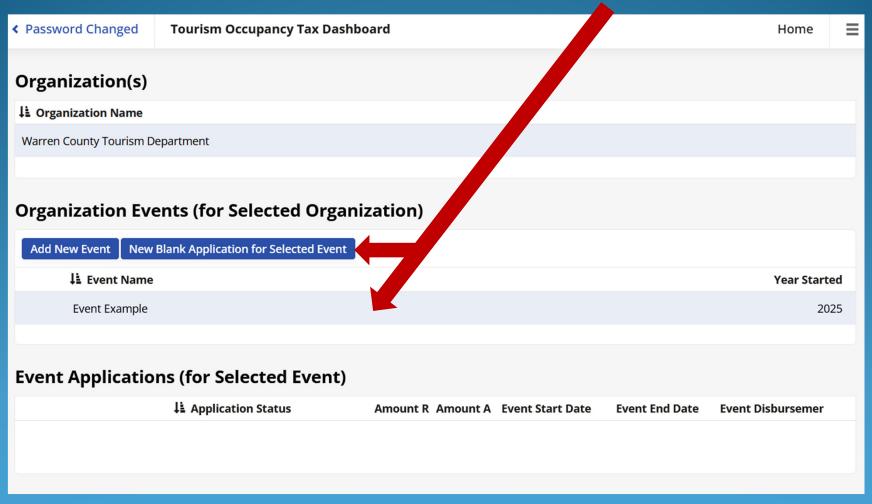
On notification of password change, applicant can click "Continue".



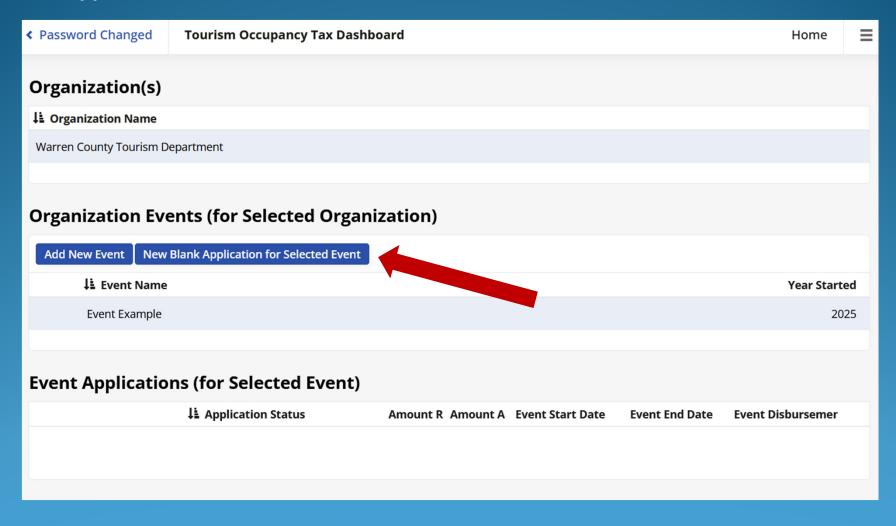
The User Name and new Password are permanent and will be required to access the Portal to manage the existing Organization and Event, as well as future events. Put both in a safe place for future reference! This window will appear after clicking "Continue." Notice that your organization's name appears on the first row, and your Organization's event appears on the second row.



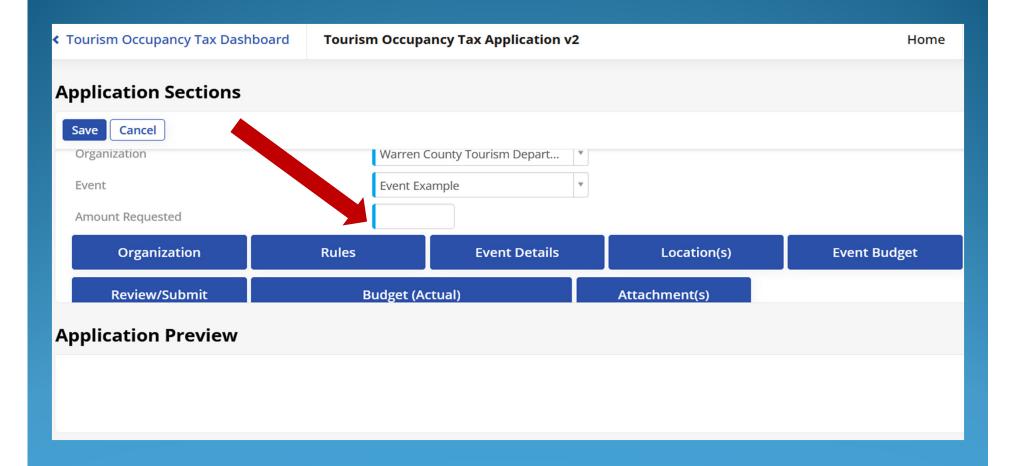
Since the event "Event Example" is highlighted, the applicant will select the tab "New Blank Application for Selected Event." If the applicant wanted to create a different event under the same Organization name, the "Add New Event" tab would be clicked. In this case, as in all cases for New Users, we are working with the existing event.



Since the event "Event Example" is highlighted, the applicant will select the tab "New Blank Application for Selected Event".

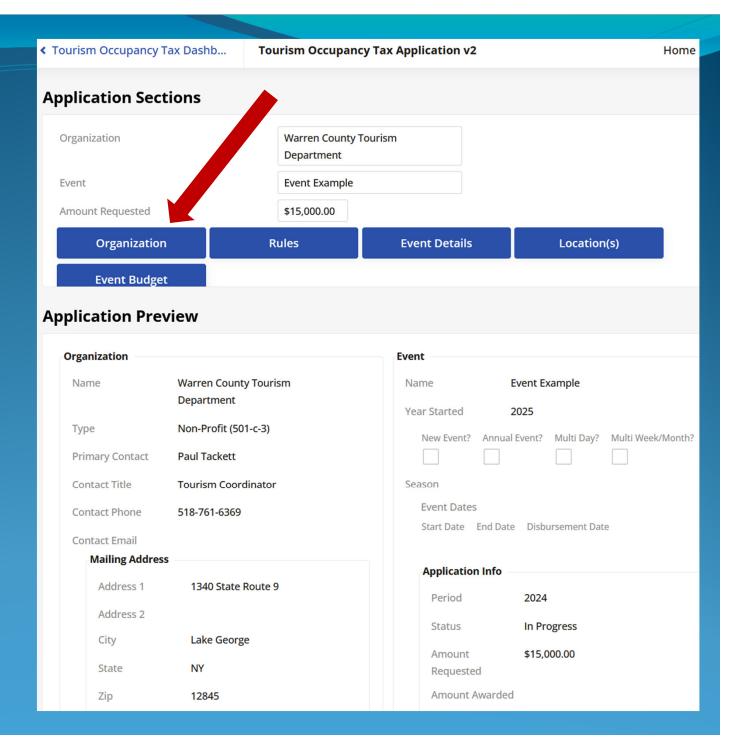


The applicant will now enter the amount requested and proceed through all of the tabs below, starting with Organization and continuing through to Review/Submit. Complete each section in its entirety.



After selecting "Save" this screen will appear.

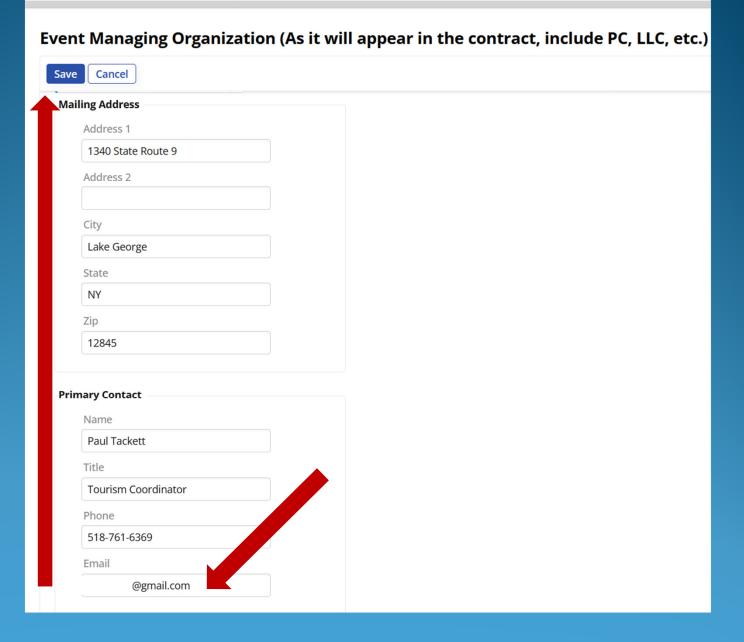
The applicant may start clicking through each tab, beginning with Organization.



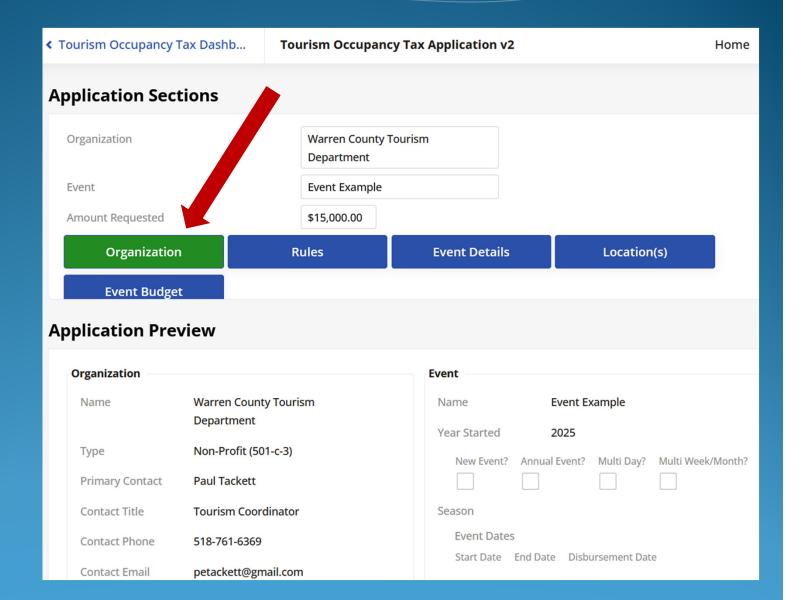
When the "Organization" tab is open, notice that the "Save" tab is faded. This indicates that not all of the fields are filled in. It is likely that the email address needs to be entered at the bottom (not visible in this image).

Event Managing Organization (As it will appear in the contract, include PC, LLC, etc.) Cancel Organization Name Warren County Tourism Departmen Organization Type Non-Profit (501-c-3) **Mailing Address** Address 1 1340 State Route 9 Address 2 City Lake George State NY Zip 12845 **Primary Contact** Name Paul Tackett Title **Tourism Coordinator** Phone 518-761-6369

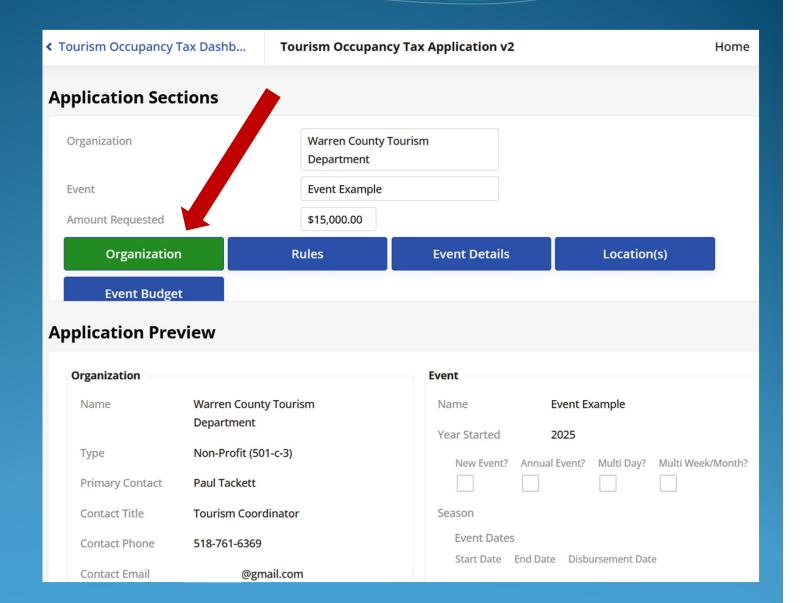
Note that when the email field has been completed, the "Save" tab becomes available, indicating that all fields are completed and can be saved.



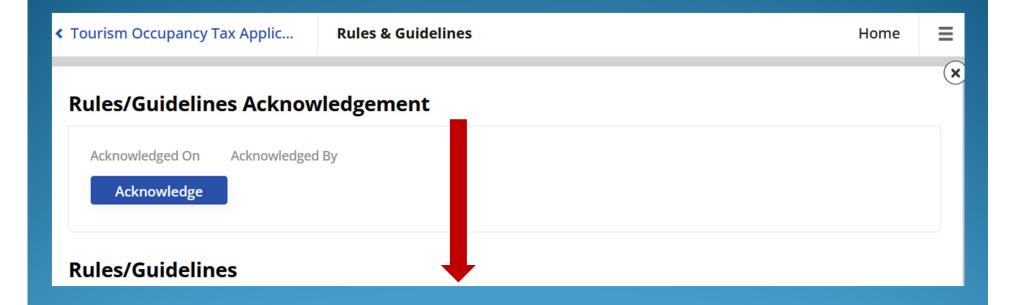
Notice that once the applicant "Saves" the Organization page, the tab will turn green. This indicates that the section is complete and the applicant may move on to the "Rules" tab.



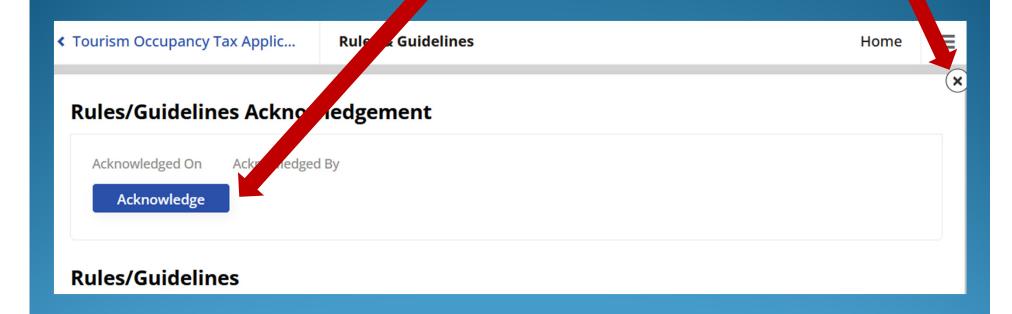
Notice that once the applicant "Saves" the Organization page, the tab will turn green. This indicates that the section is complete and the applicant may move on to the "Rules" tab.



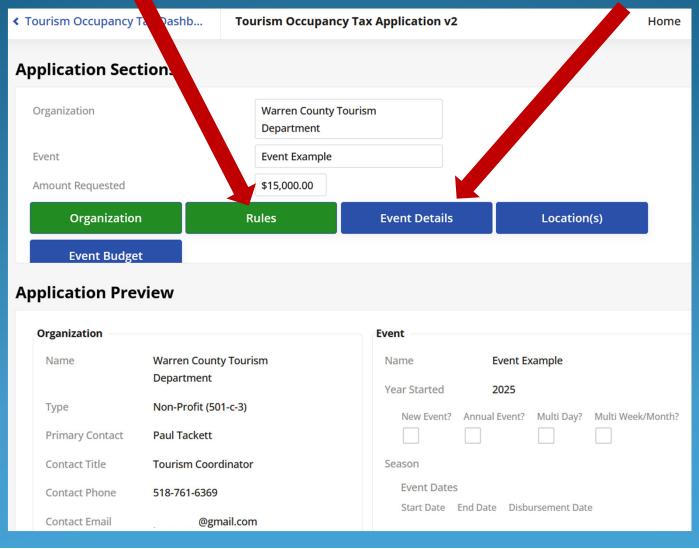
In the Rules section, the applicant is required to read to document, and acknowledge. The Rules will appear in the Rules/Guideline section shown below. They will be available to review with the Occupancy Tax period opens.



The Applicant can then select the "Acknowledge" tab and then click the circled "X" on the top right-hand side of the window.



Once the applicant has acknowledged and then "X" out, this window appears and the "Rules' tab is now green, indicating it has been completed and the applicant can move on and click the "Event Details" tab.



Select all categories that apply to your event, checking the box to the right of your choices.

Event dates: Clicking on the Start and End boxes will drop down a Calendar icon to the right in that box. Click on icon and select your dates by navigating the calendar window.

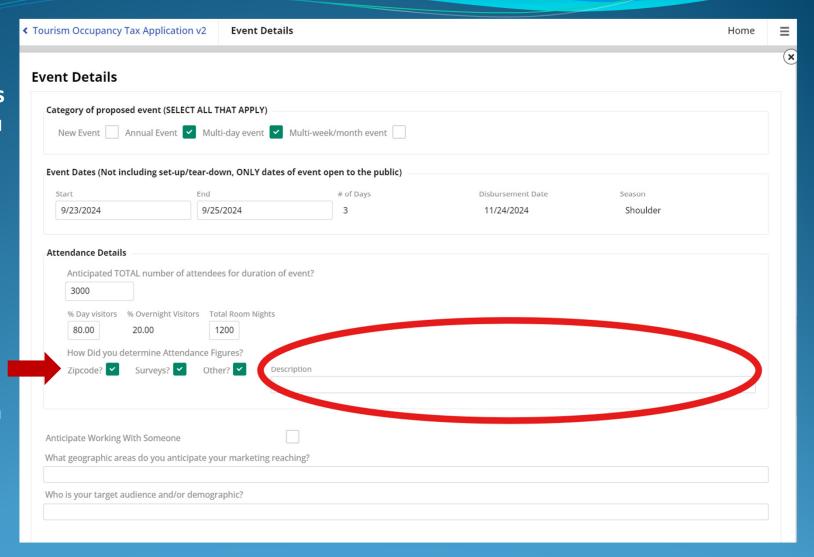
Attendance: Please estimate total number of attendees for the duration of the event. If yours is a three-day event, multiply the number of estimated daily visitors by 3.

of Day visitors. The Overnight percentage and Total Room Nights will Autofill. For multiweek, multi-month events, the Total Room

◆ Tourism Occupancy Tax Application v2 Home **Event Details Event Details** Category of proposed event (SELECT ALL THAT APPLY) New Event Annual Event Multi-day event Multi-week/month event Event Dates (Not including set-up/tear-down, ONLY dates of event open to the public) Disbursement Date Season Attendance Details Anticipated TOTAL number of attendees for duration of event? % Day visitors % Overnight Visitors Total Room Nights How Did you determine Attendance Figures? Zipcode? Surveys? Other? Anticipate Working With Someone What geographic areas do you anticipate your marketing reaching? Who is your target audience and/or demographic?

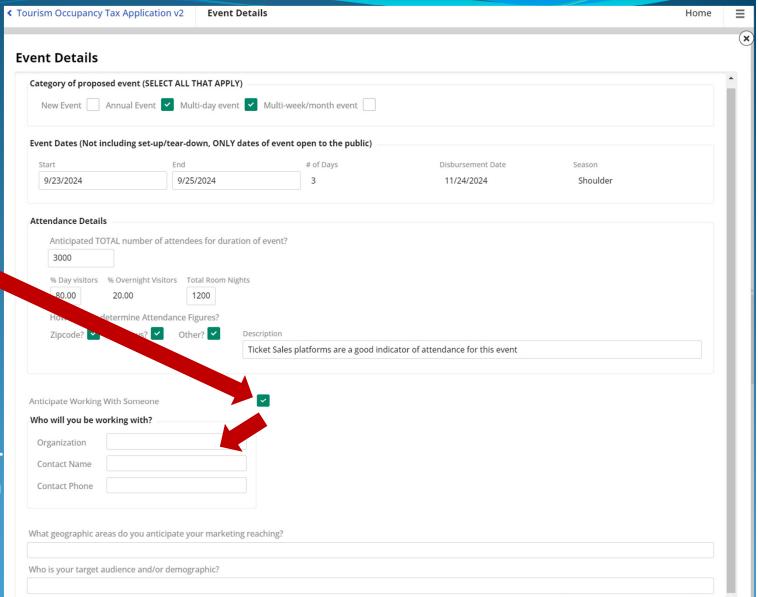
Nights can be typed in manually.

Check boxes for how you determine attendance figures. By selecting "Other" a drop-down description box will appear. Please fill in the details here.



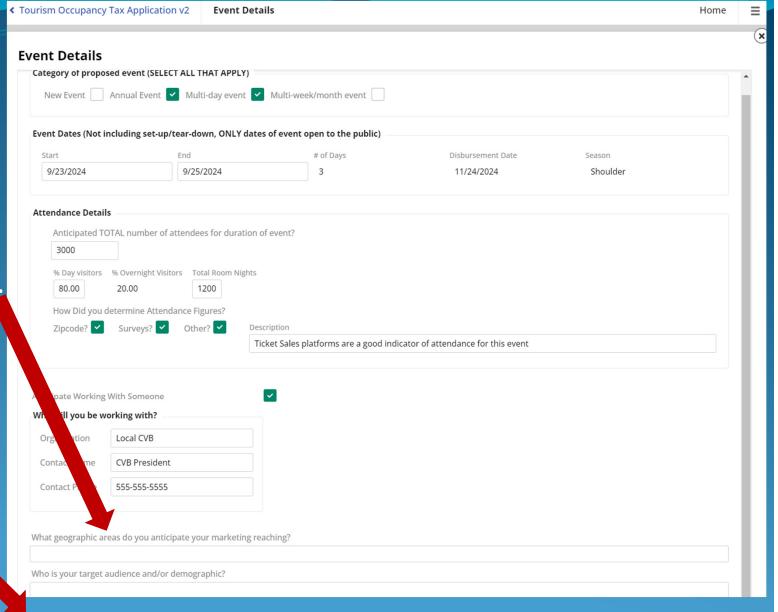
Who will you be working with? If you are working with a Chamber of Commerce or CVB, etc., please click on this box. A drop-down window will appear for you to fill out.

Our collaboration with you and your partners results in a more successful event experience for everybody!



Please list all of the geographic areas you will be marketing to, including local, regional and national markets. The more detail the better, so we can assist in your efforts!

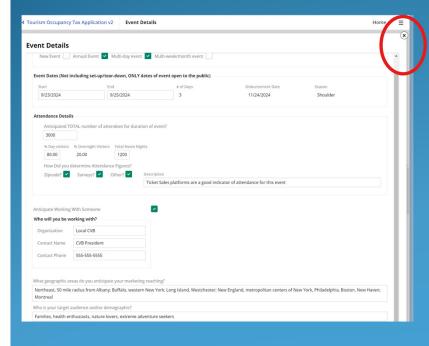
Finally, who is your target audience and demographic.

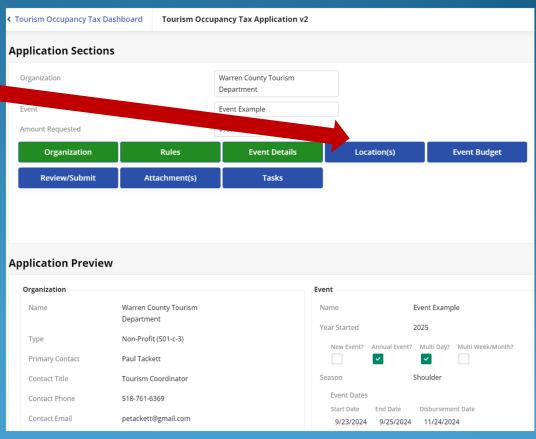


After completing the last question, look over all of your information and click the circled "X" in the upper left-hand corner of your screen (shown in the left diagram below). This will open your home screen and turn your "Event Details" tab green, indicating you have

completed the section and can move on to the next tab.

Click on the "Location(s)" tab ...



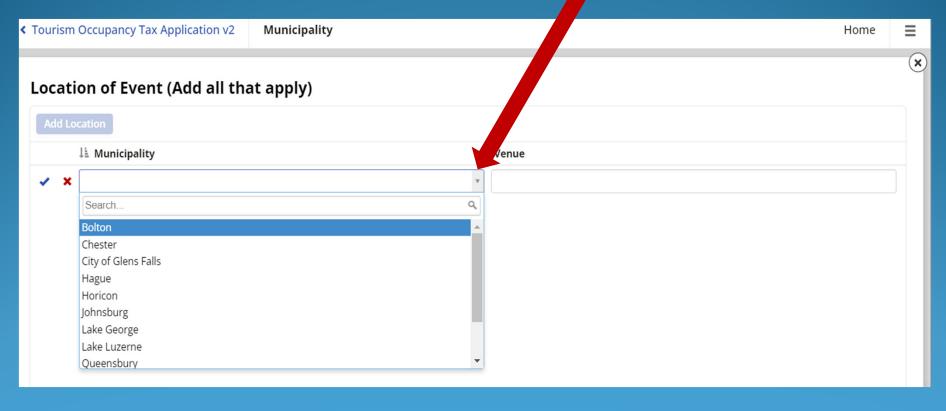


Location of Event (Add all that apply) Add Location Ji Municipality Venue

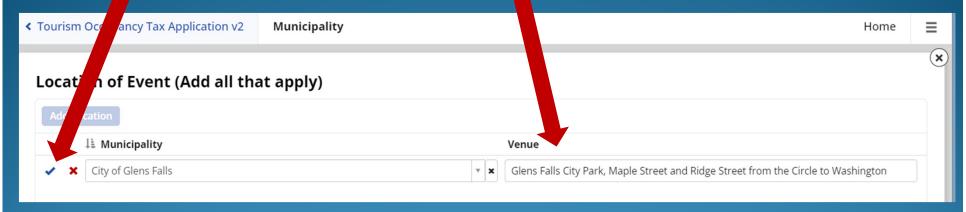
Now the Location of Event screen appears. Click on the

"Add Location" tab and a drop-down box will appear. Click on the small arrow at the far right of the window to drop down the municipality menu.

Select the municipality where the event will take place.

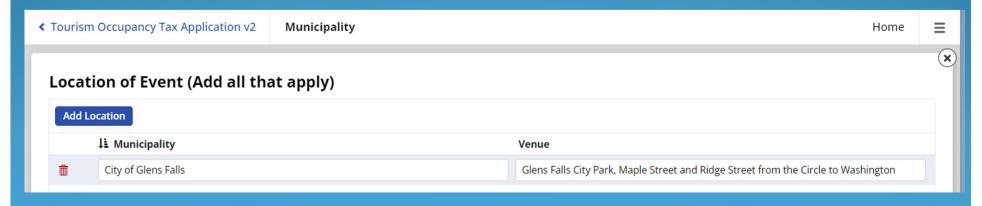


After selecting the municipality, type in the venue(s) that will host the event. Then, click on the check mark to lock in your Location.



Clicking on the check mark (above) will replace the check mark icon with a trash icon and activate the "Add Location" tab so that the applicant is able to add more locations.

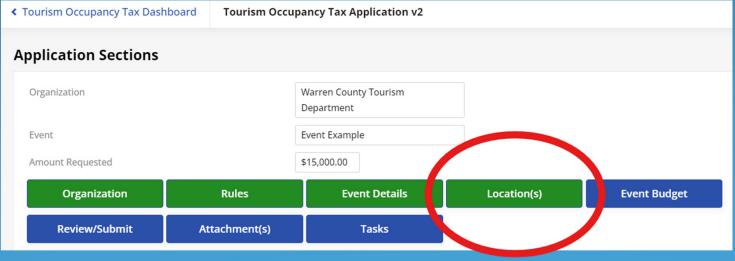
Remember to click that check mark after adding municipality and venue each time!



Once all of the locations are in place, and the check marks have turned to trash icons, review them carefully before moving on.

When ready to move on, click on the circled "X"

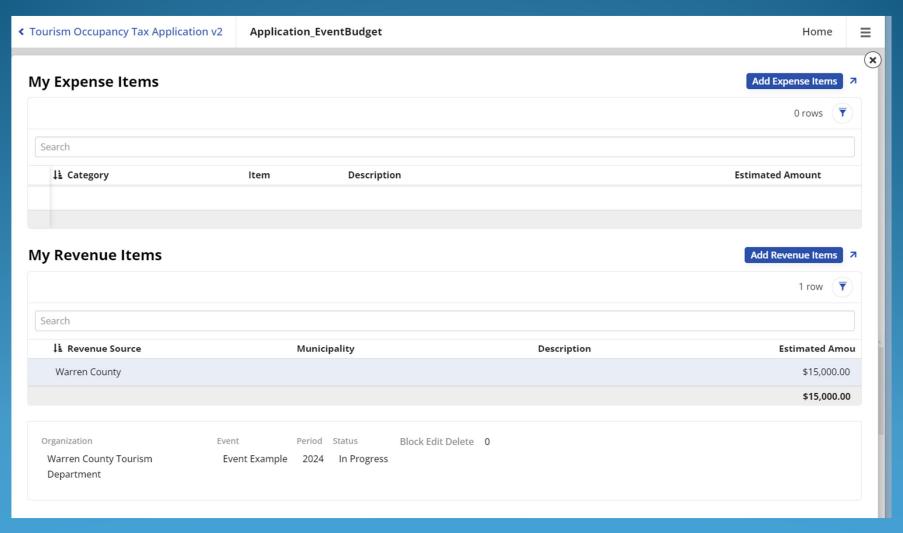




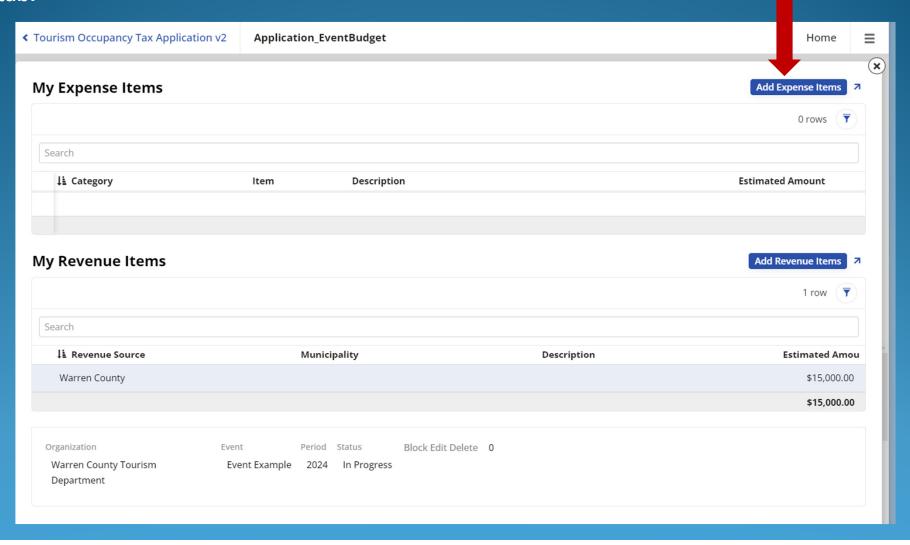
Applicant will be returned to the Home Page and the "Locations" tab will be turned green, indicating all fields have been filled.

Next, click on "Event Budget" tab

The Event Budget section consists to two line items, "Expense Items" and "Revenue Items" and two phases of completion; the <u>estimating figures</u> provided in the application process, and the <u>actual figures</u> reported following the event and supported by documentation.



For purposes of this instruction, we will focus on the estimated figures furnished during the application period. From this screen, the applicant will click on the "Add Expense Items" tab.



This menu of expenses appears for the applicant. **Most categories** of expense are represented in this list, with some examples listed in the "Item" column beside the category. The applicant will report all expenses from this list. There is an "Other" option that should be used sparingly.

◀ Application_EventBudget

Occ Tax Add Expense Items

All Expense Items 38 rows Search Category Item Paid Personnel Add Expense Re-enactors, musicians, entertainers, umpires for games Promoting Events, attractions, activities, packages, conventions, sporting **Add Expense** Paid Advertising events, tradeshows Add Expense Paid Advertising Print, Radio, Television and Internet **Add Expense** Paid Advertising **Email Campaigns Add Expense** Paid Advertising Social Media Campaigns **Add Expense** Hanging Banner Ads Hanging Banner Ads **Add Expense** Banners, billboards Signage Outdoor **Add Expense** Directional Signage Event-specific directional signage **Add Expense** Promotional Items Posters, flyers, brochuers, etc Add Expense Photo/Video Promotion Promotional videography, photography promoting the event Add Expense Postage Event-related postage for direct mail campaigns **Add Expense** Postage **Brochure Distribution Add Expense** Event-specific website design, development, updates Website Design Add Expense Logo Design Event-specific logo design Maps, free guides, tours of regional area, bicycle routes, snowmobile **Add Expense** Maps/Free Guides **Add Expense** Venue Rental EXCLUDING any and all county/municipal owned properties Event-Related Rentals/Purchases Add Expense Event Related Rentals and Expenditures (Tents, Chairs, Tables, etc) Add Expense Health/Hygiene Expenses Portable Toilets, Handwashing Stations, Public Health Related Expenses

Home

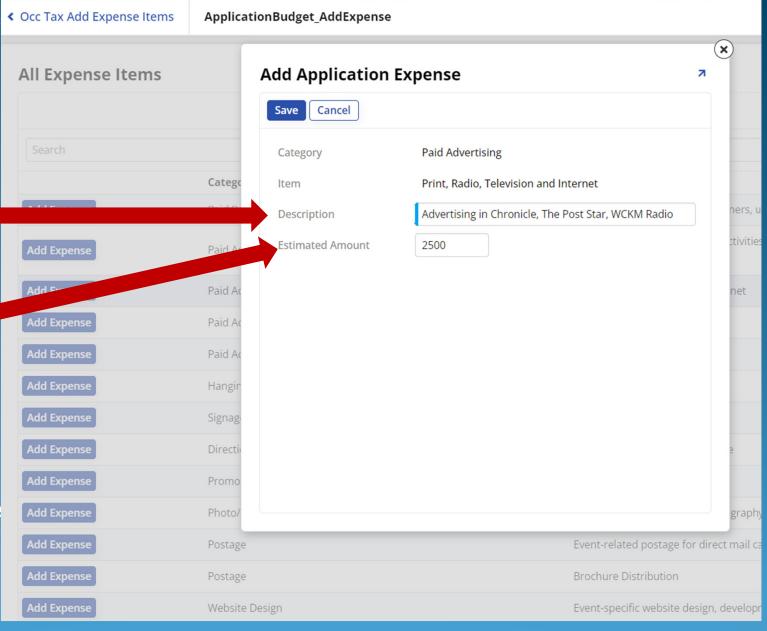
Scroll down the menu of expenses and select a category by clicking on the "Add Expense" tab to the left of the category.

In this example, we are going to select the category "Paid Advertising" with the Item "Print, Radio, Television and Internet.

| < | Application_EventBudget | Occ Tax Add Expense Items | Home |
|---|-------------------------|---------------------------------|---|
| | All Expense Items | | |
| 1 | All Expense items | | |
| | | | 38 rows |
| | Search | | |
| | | Category | ltem |
| | Add Expense | Paid Personnel | Re-enactors, musicians, entertainers, umpires for games |
| | Add Expense | Paid Advertising | Promoting Events, attractions, activities, packages, conventions, sporting events, tradeshows |
| | Add Expense | Paid Advertising | Print, Radio, Television and Internet |
| | Add Expense | Paid Advertising | Email Campaigns |
| | Add Expense | Paid Advertising | Social Media Campaigns |
| | Add Expense | Hanging Banner Ads | Hanging Banner Ads |
| | Add F se | Signage Outdoor | Banners, billboards |
| | Expense | Directional Signage | Event-specific directional signage |
| | Add Expense | Promoti | Posters, flyers, brochuers, etc |
| | Add Expense | co/Video Promotion | Promotional videography, photography promoting the event |
| | Add Expense | Postage | Event-related postage for direct mail campaigns |
| | Add Expense | Postage | Brochure Distribution |
| | ArtSe | Website Design | Event-specific website design, development, updates |
| | Add Expense | Logo Design | Event-specific logo design |
| | Add Expense | Maps/Free Guides | Maps, free guides, tours of regional area, bicycle routes, snowmobile trails |
| | Add Expense | Venue Rental | EXCLUDING any and all county/municipal owned properties |
| | Add Expense | Event-Related Rentals/Purchases | Event Related Rentals and Expenditures (Tents, Chairs, Tables, etc) |
| | Add Expense | Health/Hygiene Expenses | Portable Toilets, Handwashing Stations, Public Health Related Expenses |

The detail window will appear. Please fill in the description with as much detail as possible. And then fill in the estimated expense you anticipate. **Expenses** reported with inadequate or no description may be ineligible for funding.

Once this is complete, select "Save"



As the applicant saves each expense item, they will be aggregated at the bottom of the screen for review. Include all expenses anticipated for the event.

Following the event, reporting of actual expenses should mostly align with the estimated expenses.

| ◆ Application_EventBudget | Occ Tax Add Expense Items | | Home |
|---------------------------|---------------------------|--|------|
| Add Expense | External Marketing | Event specific external marketing services | |
| Add Expense | Public Relations | Public relations to promote event | |
| Add Expense | Insurance | Insurance Costs | |
| Add Expense | Security | Event security, emergency services | |
| Add Expense | Payroll Expenses | Payroll, Salaries | |
| Add Expense | County-owned Venue Rental | County-Owned Venue Rental | |
| Add Expense | Lodging | Staff Lodging | |
| Add Expense | Meals | Staff Meals | |
| Add Expense | Travel | Staff Travel Expenses | |
| Add Expense | Alcohol | Alcohol | |
| Add Expense | Charity Donations | Charitable Donations | |
| Add Expense | Mileage | Staff Mileage | |
| Add Expense | Operating Costs | Annual operating, administrative and maintenance costs | |
| Add Expense | Awards | Awards to participants | |
| Add Expense | Capital Expenses | Capital Programs | |
| Add Expense | Set-up/Clean-up | Set-up, clean-up of event | |
| Add Expense | Volunteer Stipends | Volunteer Stipends | |
| Add Expense | Other | Other | |

Application Expenses (Current)

| Actual Amoun |
|--------------|

| c legory | Item | Other | Est. Amount | Actual Amoun |
|------------------|---------------------------------------|---|-------------|--------------|
| Paid Advertising | Print, Radio, Television and Internet | Advertising in Chronicle, The Post Star, WCKM Radio | \$2,500.00 | |
| | | | \$2,500.00 | |

Once all of the expenses have been added in the Budget, review carefully and then click on the circled "X" at the top right of the screen. This will bring you back to the main Event Budget Page.

Note the sample expenses budget here. Any blank "Other" column should be edited to include a clear description of the expense.

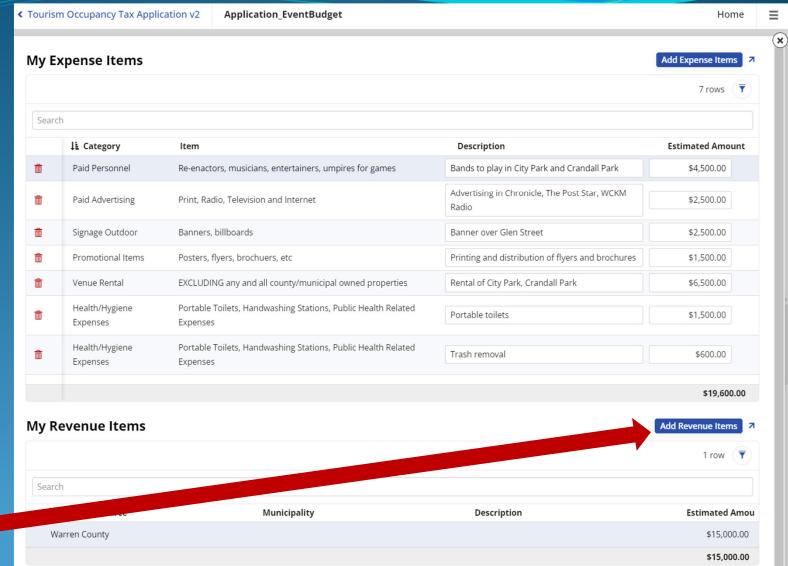
| ◆ Application_EventBudget | Occ Tax Add Expense Items | | Home | ≡ |
|---------------------------|---------------------------------------|--|------|---|
| | · · · · · · · · · · · · · · · · · · · | State march Expenses | | × |
| Add Expense | Alcohol | Alcohol | | |
| Add Expense | Charity Donations | Charitable Donati | | |
| Add Expense | Mileage | | | |
| Add Expense | Operating Costs | Annual operating, administrative and maintenance costs | | |
| Add Expense | A | Awards to participants | | |
| Add Evn | Capital Expenses | Capital Programs | | |
| Add Expense | Set-up/Clean-up | Set-up, clean-up of event | | |
| Add Expense | Volunteer Stipends | Volunteer Stipends | | |
| Add Expense | Other | Other | | |
| | | | | |

Application Expenses (Current)

| | | | | 7 rows |
|-------------------------|---|--|-------------|---------------|
| Category | Item | Other | Est. Amount | Actual Amount |
| Paid Personnel | Re-enactors, musicians, entertainers, umpires for games | Bands to play in City Park and Crandall Park | \$4,500.00 | |
| Paid Advertising | Print, Radio, Television and Internet | Advertising in Chronicle, The Post Star, WCKM Radio | \$2,500.00 | |
| Signage Outdoor | Banners, billboards | Banner over Glen Street | \$2,500.00 | |
| Promotional Items | Posters, flyers, brochuers, etc | Printing and distribution of flyers and brochures | \$1,500.00 | |
| Venue Rental | EXCLUDING any and all county/municipal owned properties | Rental of City Park, Crandall Park | \$6,500.00 | |
| Health/Hygiene Expenses | Portable Toilets, Handwashing Stations, Public Health Related Expenses | Portable toilets | \$1,500.00 | |
| Health/Hygiene Expenses | Portable Toilets, Handwashing Stations, Public Health Related Expenses | Trash removal | \$600.00 | |
| | | | \$19,600.00 | |

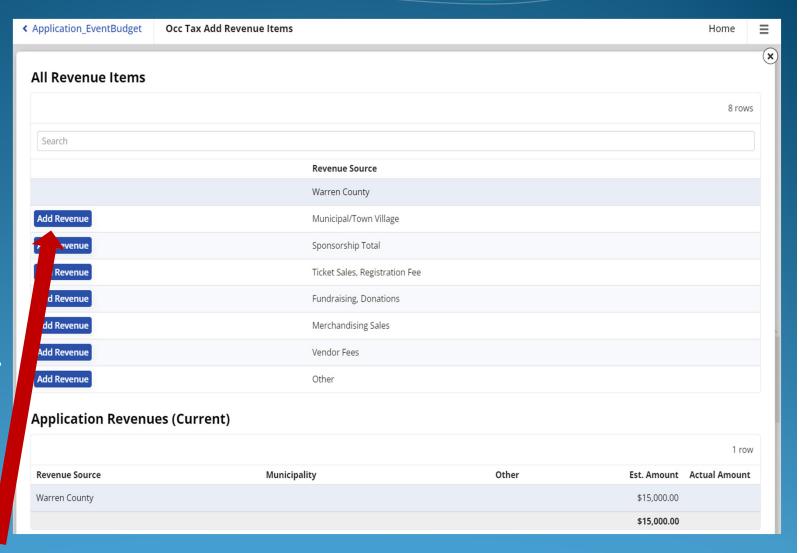
The main
Event Budget
page will list
all of the
expenses the
applicant
selected and
reported.
Now, the
same process
applies for
the "Revenue
Item."

Click on the "Add Revenue Items" tab.



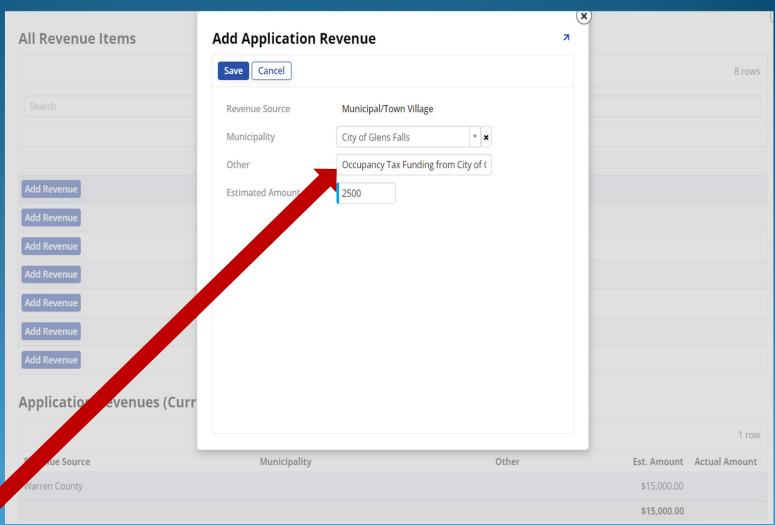
The Revenues page works the same as the expenses. Note that the Warren County Occupancy Tax request has automatically been added to the applicant's revenue report.

Click on "Add Revenue" tab consistent with the revenue source you want to report.



The applicant is required to report all revenue sources for the event, including any municipal funds, in this sample case, a Glens Falls City Occupancy Tax award.

Make sure to always include a description of the revenue source. Any

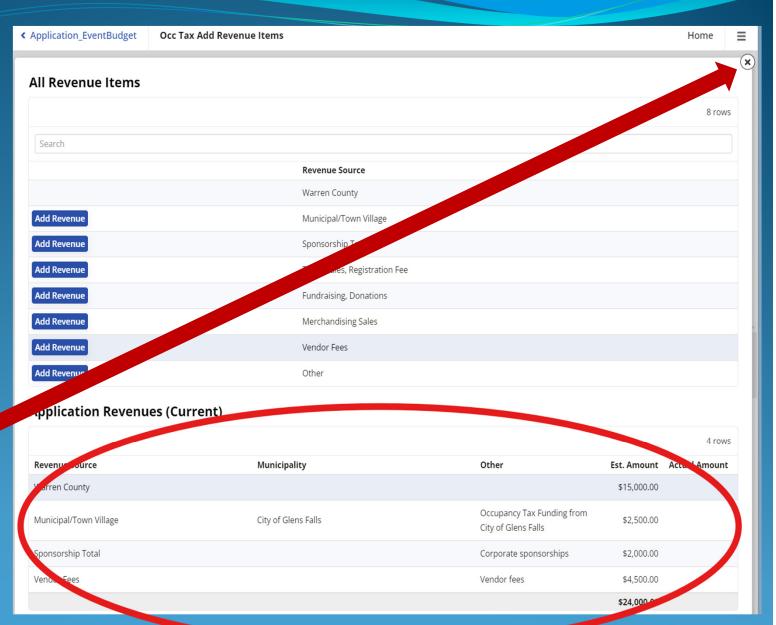


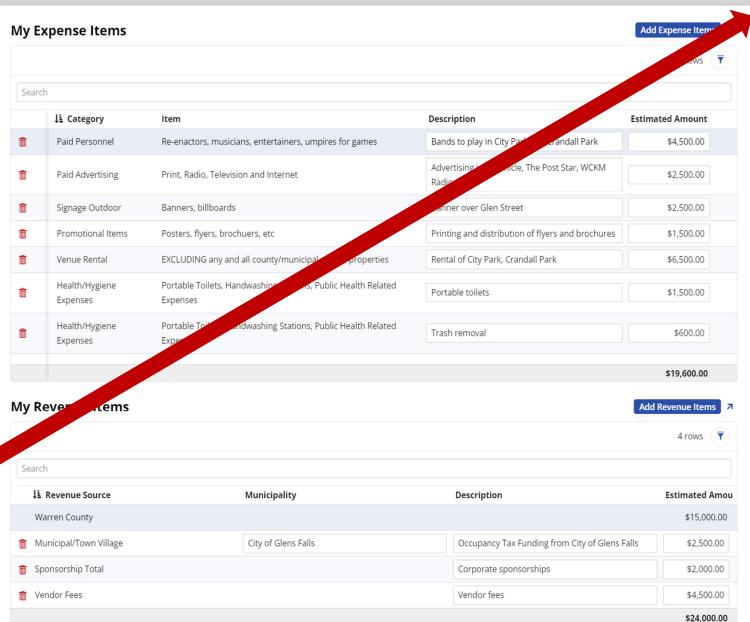
inadequate or missing information may affect reimbursement.

Once the information is added and reviewed, select "Save"

Notice that as the applicant adds revenue items, the total is aggregating on the page.

Once satisfied with the Revenue Budget, the applicant may click the circled "X" to return to the Event Budget page.



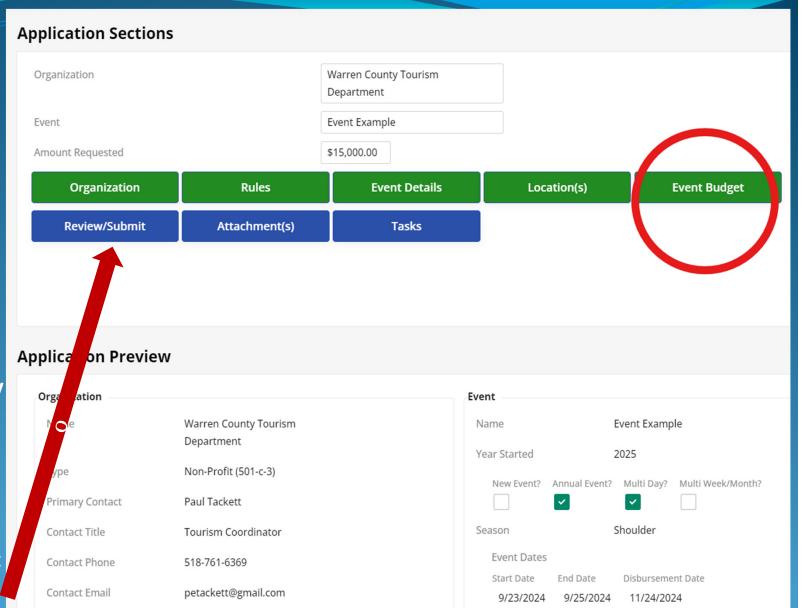


The applicant is returned to the Event **Budget Page** that shows all expenses and all revenues reported. Once satisfied with this, the applicant may click on the circled "X" at the top of the

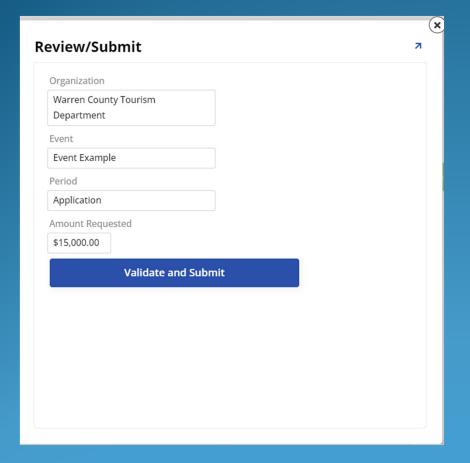
page.

The applicant is returned to the application home page with the "Event Budget" tab turned green. This indicates that all information was adequately provided.

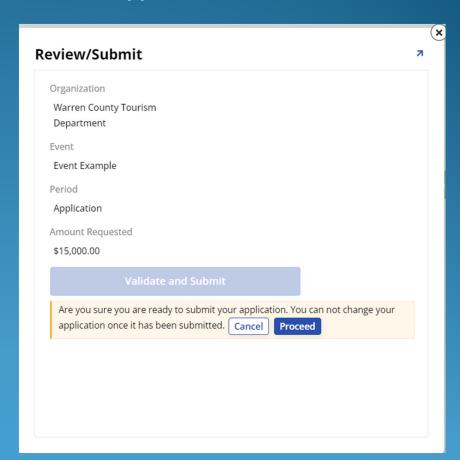
Next, the applicant may click on the Review/Submit tab.



The applicant is brought first to this screen to select "Validate and Submit"



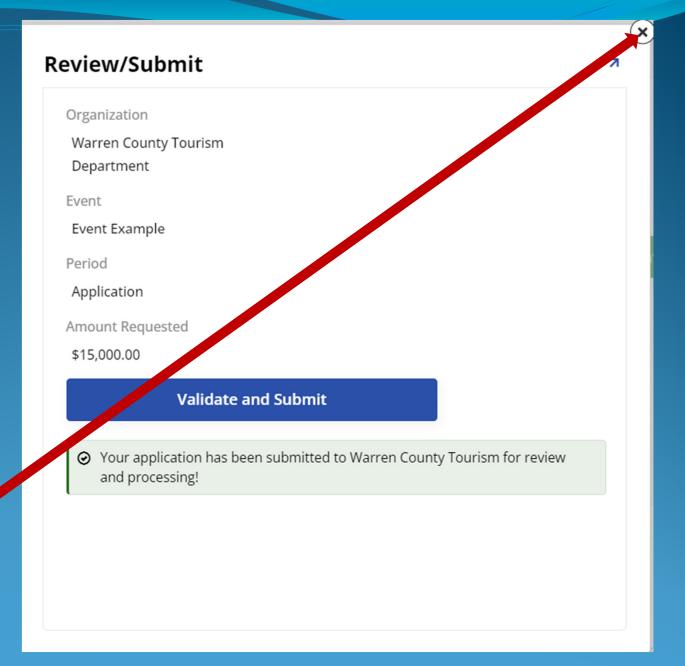
The applicant is notified that by proceeding, nothing can be changed on the application. Click "Proceed"



Although the applicant has selected "Proceed" in the previous step, this window will appear.

Note that there is a "Validate and Submit" tab on the screen above the acknowledgement that the application has been submitted.

Click on the circled "X" at top right to return to the main screen.



The applicant has been brought back to the main page of the Application.

Here, most of the work is done. If there is any documentation that the applicant would like to submit, the "Attachment" tab affords that opportunity.

Click on that tab.

| ◆ Tourism Occupancy Tax Dashboard Tourism Occup | | ncy Tax Application v2 | | | | |
|---|----------------------|-----------------------------------|----------------------|-----------------|--------------------------|--------------------|
| Application Sections | | | | | | |
| Organization | | arren County Tourism epartment | | | | |
| Event | Eve | ent Example | | | | |
| Amount Requested | \$1 | 5,000.00 | | | | |
| Organization | Rules | Event Details | Locat | ion(s) | Ev | ent Budget |
| Attachment(s) | Tasks | | | | | |
| Apple Ition Preview | | | | | | |
| anization | | | | | | |
| Name Warren Co Departme | ounty Tourism ent | | Name Year Started | Ever | nt Example | |
| Type Non-Profi | t (501-c-3) | | | nnual Event? Mi | | //ulti Week/Month? |
| Primary Contact Paul Tack | ett | | | ~ | _ | |
| Contact Title Tourism C | Coordinator | | Season | Shoo | ulder | |
| Contact Phone 518-761-6 | 369 | | Event Dates | Fod Date 2 | ab.umana.c.+ | Data |
| Contact Email | @gmail.com | | Start Date 9/23/2024 | | sbursement 11/24/2024 | Date |

The applicant is brought to this screen. To upload a document, click "Add Attachment"



The applicant is brought to this screen, where by clicking "Browse" a document may be selected and uploaded. Note that in this mode, the "Add Attachment" is unavailable.



After uploading the document, the applicant must include a description of its contents.



To lock in the attachment, the applicant clicks on the "check" tab at the left. Doing that turns the check and X icons to edit and trash icons. This means the attachment has been saved.

Continue to add attachments, or return to the main page by clicking on the circled "X"



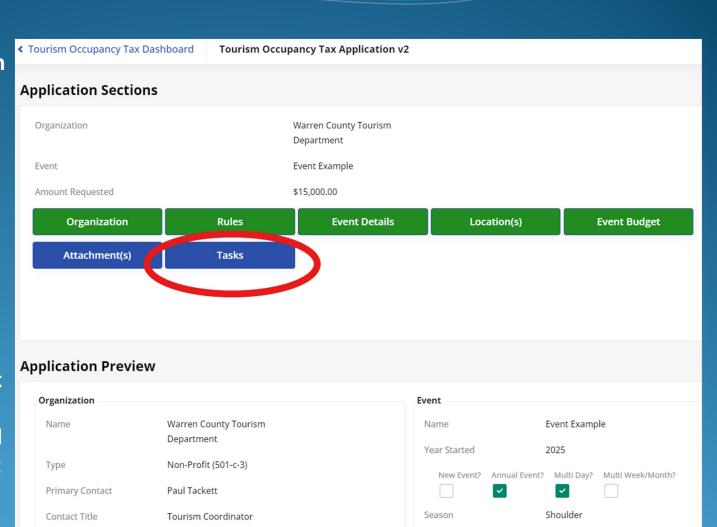
The "Task" button will be more relevant upon approval of the application. Tasks will be automatically generated and the awardee will receive email notifications to log back into the application to complete these tasks. Such tasks include acknowledging receipt of award letter, rules and guidelines, as well as signing the contract and providing documents such as insurance certificate, W9, etc.

Contact Phone

Contact Email

518-761-6369

@gmail.com



Event Dates

9/23/2024

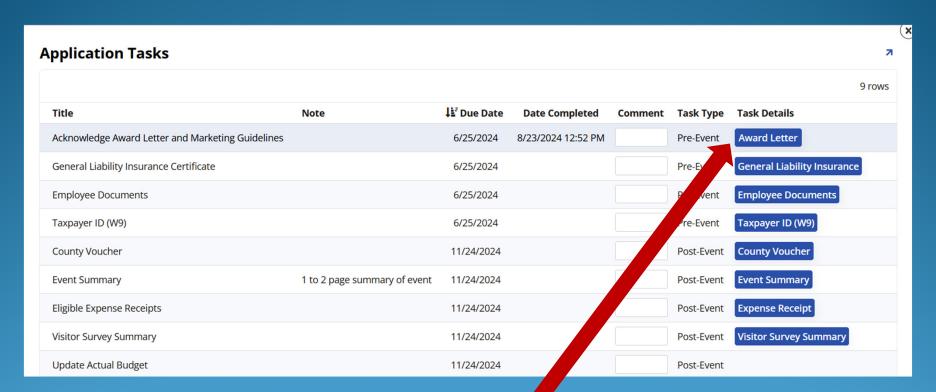
End Date

9/25/2024

Disbursement Date

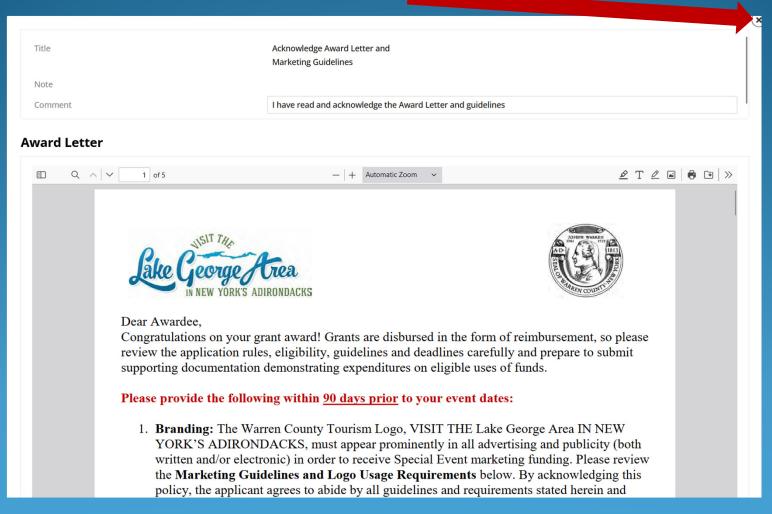
11/24/2024

The awardee will receive an email when the award has been made, along with task instructions. Those tasks are listed in this window. Note Pre-Event tasks and Post-Event Tasks.



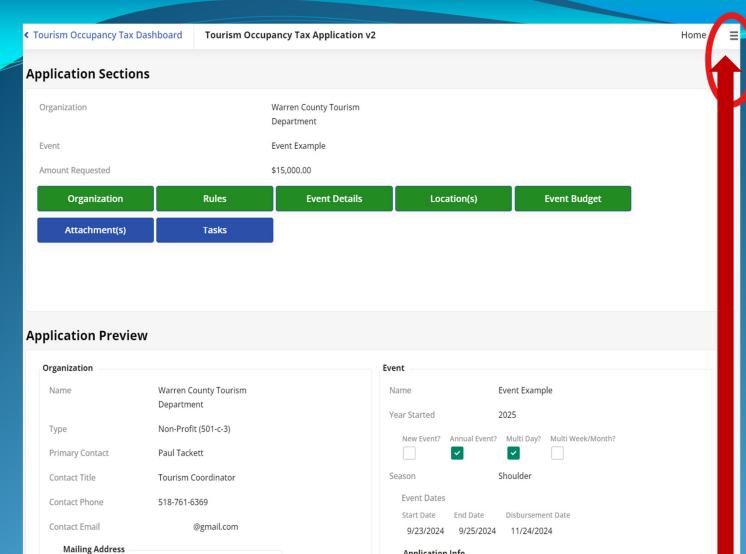
The first task is to acknowledge receipt of the award letter and guidelines. Do this by clicking on that task, in this case "Award Letter"

The awardee can then read the letter and acknowledge by entering a short sentence stating such in the "Comment" box. All "Comment" boxes must be completed. This document can be printed out, or downloaded by awardee. Once finished, click the small, circled "X"



Clicking back to the main Task screen, you'll see that the "Date Completed" column has been filled, as well as the "Comment" field. The applicant can then move on to the other tasks. The more tasks completed early on, the better. The day after the event concludes, another email will arrive advising of Post-Event tasks that must be completed before awards are paid out:

| | | | | | | 9 row |
|--|---------------------------------|------------|-----------------------|--|------------|-----------------------------|
| Title | Note | ↓ Due Date | Date Completed | Comment | Task Type | Task Details |
| Acknowledge Award Letter and Marketing Guidelines | | 6/25/2024 | 8/23/2024 12:52 PM | I have read and acknowledge the Award Letter and guidelines | Pre-Event | Award Letter |
| General Liability Insurance Certificate | | 6/25/2024 | | | Pre-Event | General Liability Insurance |
| Employee Documents | | 6/25/2024 | | | Pre-Event | Employee Documents |
| Taxpayer ID (W9) | | 6/25/2024 | | | Pre-Event | Taxpayer ID (W9) |
| County Voucher | | 11/24/2024 | | | Post-Event | County Voucher |
| Event Summary | 1 to 2 page summary of event | 11/24/2024 | | | Post-Event | Event Summary |
| Eligible Expense Receipts | | 11/24/2024 | | | Post-Event | Expense Receipt |
| Visitor Survey Summary | | 11/24/2024 | | | Post-Event | Visitor Survey Summary |
| Update Actual Budget | | 11/24/2024 | | | Post-Event | |
| | | | | | | |



Address 1

Address 2

City

State

1340 State Route 9

Lake George

NY

Application Info

Amount Requested

Amount Awarded

Period

Status

2024

Submitted

\$15,000.00

At this point, the **Application is** complete and submitted. Keep an eye on your email inbox for correspondence. This is the main means of communication to track all activity relevant to your application and award. But for now, you are done! Sign out of the platform by clicking on the menu icon above.

Thank you!