

MINUTES WCLDC Business Review Committee

11:35 Peter called to

EDC Conference Room 11 South Street, Suite 201, Glens Falls, NY 12801 Tuesday, August 12, 2025 at 9:30 am

Present:

Jean Lapper – Anderson Advisory, CPA

Michael Borgos - Borgos & Del Signore

Connor McCoy – NBT Bank

Mark Smith - WCLDC Director, BRC Liaison

Absent:

Michael Murray - Adirondack Trust

Marc Yrsha - Arrow Financial

Staff:

Jim Siplon - President EDC / WCLDC CEO

Diane Dumouchel – EDC Finance Compliance Director / WCLDC CFO

Aidan Murphy, EDC Summer Intern

Guests:

Jim Murphy, ADK Karting

Jeremy Treadway, ADK Karting

Welcome & Call to Order: President Jim Siplon welcomed everyone and called the meeting to order at 9:33 am; quorum established. The meeting was livestreamed on YouTube.

- **1. Approval of June 17, 2025 Meeting Minutes:** Motion to approve minutes made by Mike Borgos; second by Jean Lapper; approved unanimously; motion passes.
- 2. Confidential Discussion of Loan Applicant:
- **3. Executive Session No. 1:** CEO Jim Siplon asked if the committee would move into executive session to review and discuss confidential details of a new WCLDC loan applicant with the loan applicant in attendance.

Motion to go into executive session No. 1 made by Jean Lapper; second by Mike Borgos; approved unanimously; motion passes. Executive session No. 1 began at 9:35 am.

Motion to leave executive session No. 1 made by Mike Borgos; second by Jean Lapper; approved unanimously; motion passes. Executive session No. 1 ended at 10:10 am. No action was taken.

Executive Session No. 2: CEO Jim Siplon asked if the committee would move into executive session to review and discuss confidential details of a new WCLDC loan applicant – without the loan applicant in attendance.

Motion to go into executive session No. 2 made by Jean Lapper; second by Connor McCoy; approved unanimously; motion passes. Executive session No. 2 began at 10:11 am.

Motion to go leave executive session No. 2 made by Connor McCoy; second by Jean Lapper; approved unanimously; motion passes. Executive session No. 2 ended at 10:52 am. No action was taken.

The BRC Committee recommend WCLDC approval of the application for a \$100,000 loan to the entity today represented by ADK Karting LLC with the following provisions:

- 1) Including all LLC structures between ADK Karting LLC and any separate LLC that is operating the restaurant. Include any revisions to the % ownership of applicant LLC
- 2) Confirmation of lease conditions for sublease from ADK Karting LLC to LLC operating the restaurant
- 3) Protocols related to alcohol consumption and driving to be provided as developed
- 4) Provide details of insurance coverage for both ADK Karting LLC and the LLC operating the restaurant
- 5) Recommend 8% loan, amortized over 10 years with a balloon payment at the end of year five (5)
- 6) The addition of sales tax filings to be included with annual reporting requirements.
- **3. Adjournment:** Upon no further business to come before the committee, a motion is made by Mike Borgos; second by Connor McCoy; approved unanimously; motion passes. Meeting adjourned at 11:00am.

Next BRC Meeting Scheduled for September 16,2025 @ 1:00pm