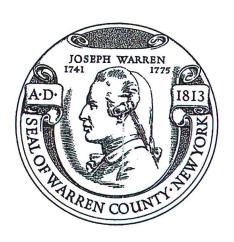
ollaborating







BOS Economic Growth Committee February 21st, 2019

EDC North Country Affordable Housing Roundtable - 10AM March 6th 333 Glen St 2nd Floor Community Rm.



EDC Economic Outlook Breakfast – Queensbury Hotel January 31st



EVENT SPONSORS







Part of the CBRE affiliate network















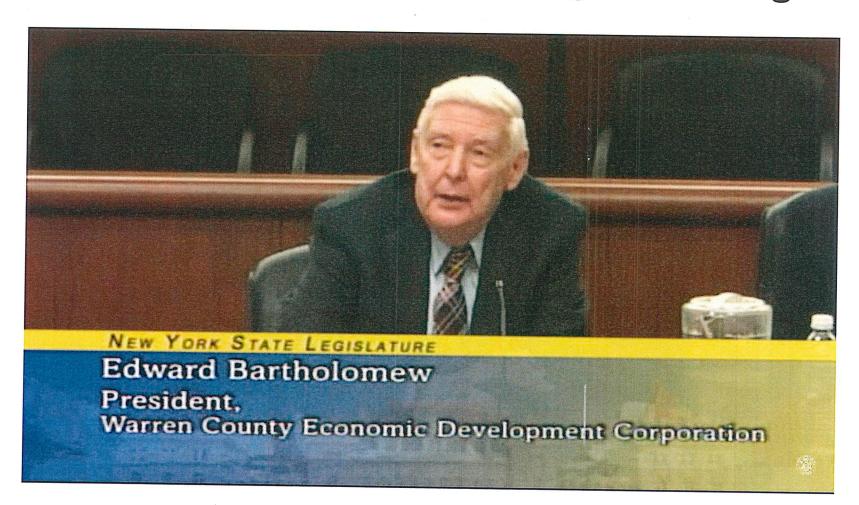


"Performance, Not Promises"

Nettle Meadows Farm Update



EDC Testifies Before Joint NYS Legislative Budget Committee Advocating for Lake George Funding



EDC Testified Jointly with Fund For Lake George at NYS Legislative Budget Hearing



EDC Testified Jointly with Fund For Lake George at NYS Legislative Budget Hearing

"Failure to address this significant environmental concern will result in a devastating environmental and economic calamity for the Adirondacks and Warren County."

Ed Bartholomew, President and CEO of EDC Warren County

Testimony at NYS Joint Legislative Budget Committee on Economic Development - February 12th, 2019

Annual Impact of Tourism on the Lake George/Adirondack Region (2017)

- Travelers spent \$1.4 Billion in Adirondacks, supporting 21,347 jobs
- Warren County represents 42% of those sales with \$603 million in direct spending

In Warren County, travelers spent:

- \$243 million on lodging
- \$14.8 million on recreation
- \$114 million on retail and services
- \$143 million on food & beverages
- 9,364 employed representing 24 per cent of all tourism generated employment in the Adirondacks

Annual Impact of Tourism on the Lake George/Adirondack Region (2017)

Tourism generated:

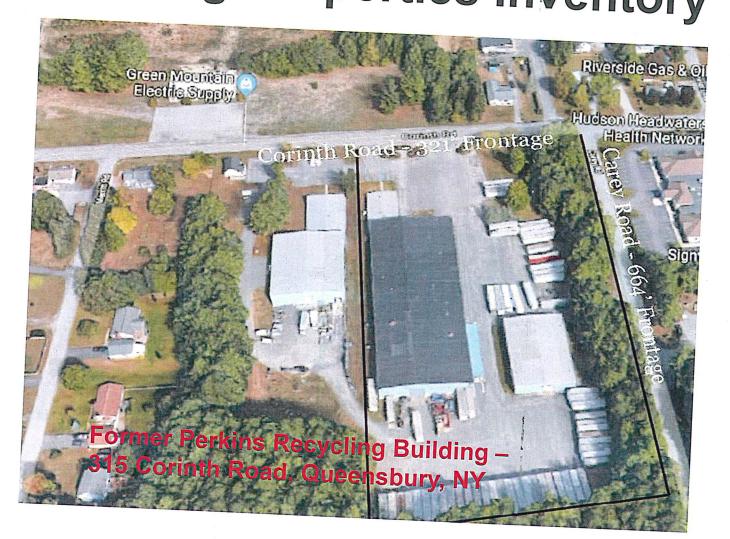
- \$42 million in local taxes in Warren County
- \$33 MILLION IN STATE TAXES IN WARREN COUNTY
- \$177 MILLION IN STATE & LOCAL TAXES IN THE ADIRONDACKS
- \$298 million in labor income in Warren County
- Warren County has the most significant tourism generated labor income generating \$298 million in labor income including indirect and induced impacts
- Warren County produced nearly 43% of the regions tourism tax base NOTE: Adirondack Region consist of Warren County, Clinton, Essex. Franklin, Hamilton, and Lewis

SOURCE: The Economic Impact of Tourism in New York (Adirondack Focus) —2017 by Tourism Economies (Oxford Economic Company)

NYS Boys High School Basketball Tournament Returns in 2020 to Glens Falls



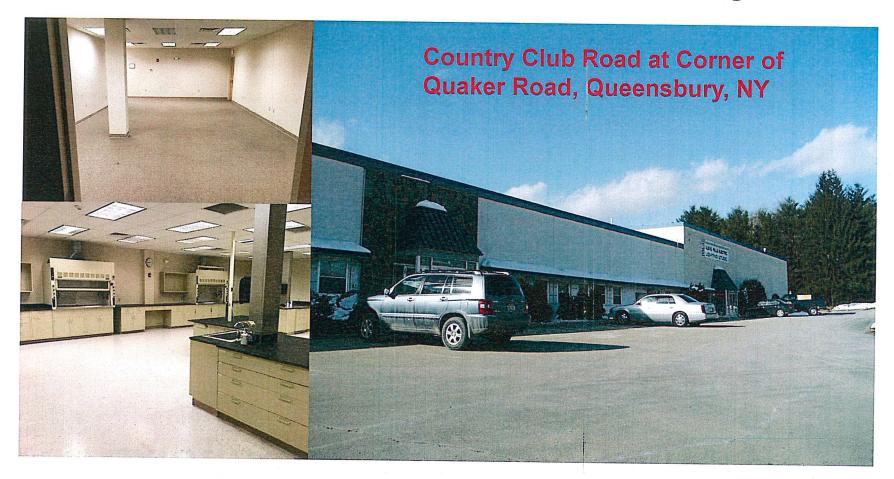
EDC Marketing & Attraction Focus: Existing Properties Inventory



EDC Marketing & Attraction Focus: Existing Properties Inventory



EDC Marketing & Attraction Focus: Existing Properties Inventory



EDC Marketing & Attraction Focus: Existing Properties Inventory



INCENTIVES AVAILABLE . NYS CERTIFIED SHOVEL-READY LOCATIONS

Suitable for manufacturing, commercial, light industrial uses



CHESTER INDUSTRIAL PARK

- 17 acres for sale or build to suit
- 3 miles to I-87 "Northway"
- Zoned industrial
- · Proximity to timber, minerals



CAREY BUSINESS PARK (QUEENSBURY)

- Up to 75 acres for sale or build to suit
- Quarter mile to Exit 18, I-87
- Zoned light industrial
- Municipal water, sewer extension underway



QUEENSBURY BUSINESS PARK

- Up to 41 acres available or build to suit
- 1.5 miles to Warren County Airport
- Water, sewer, gas, electric, telecom and park road in place
- Home of NY Army National Guard Queensbury Readiness Center



TECH MEADOWS (GLENS FALLS)

- Up to 35 acres available or build to suit
- · Half mile to Exit 18, I-87
- Municipal water and sewer
- Redundant fiber optics available
- Home of UA Local 773 Training Center with clean room

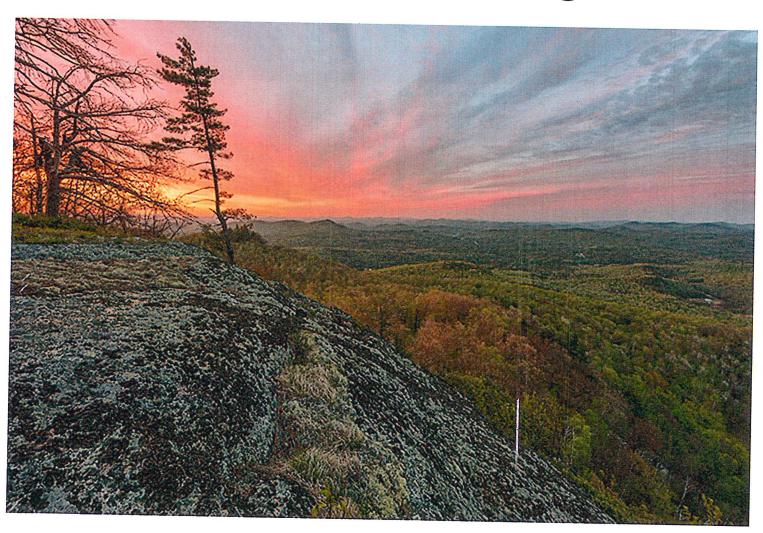


WARREN COUNTY AND NEW YORK STATE — MOVING FORWARD!

Other sites and commercial properties throughout Warren County • See www.edcwc.org or call 518.761.6007 for details

Ed Bartholomew, President & CEO, ebartholomew@edcwc.org • Arleen Girard, Chair

Congratulations Town of Chester - ADK Land Trust Acquires Moxham Mountain 250 Acres for New Hiking Trails



EDC Building Momentum

"At EDC Warren County we strongly believe that momentum will continue to build. We remain very optimistic that Warren County will be trending in the right direction in 2019."

Ed Bartholomew, President and CEO of EDC Warren County

2018 EDC Annual Report

