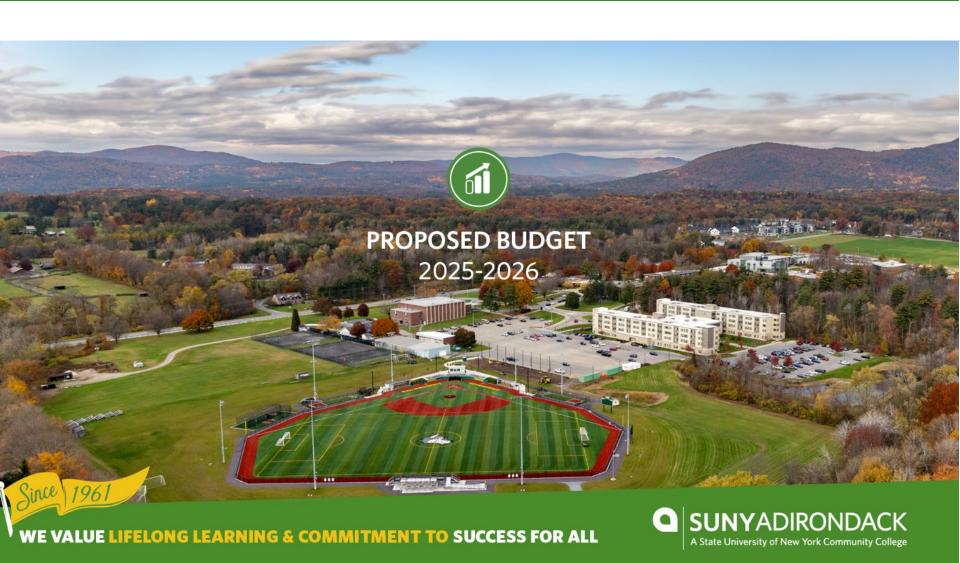
SUNY Adirondack



Agenda

County committees call to order

- Welcome and college update
 President Kristine Duffy
- 2025-2026 Operating budget proposal Vice President Keith Kaplan
- Questions/Closing



2024-2025

New degree program development

- Radiologic Technician
- Environmental Science

Short term (micro) credentials

- Marketing for Business
- Technician Fundamentals HVAC
- Technician Fundamentals Industrial Maintenance
- Technician Fundamentals II
- Bookkeeping Microcredential



2024-2025

- NEW! Saratoga Branch Campus focus areas to serve adult learners
 - o IT, Business, Healthcare
 - o Center for Career Advancement
- NEW! Employee Readiness Curriculum (Anticipated Launch Summer 2025)-Co-Sponsored by Stewarts, GlobalFoundries, SUNY Adirondack
- NEW! AI Agility training, launching June 30th



Extending our courses

- In the fall of 2025, the Continuing Education
 Department will partner with Greenwich
 Central School District to offer personal
 enrichment courses in their district buildings.
 - Courses will range from personal enrichment to professional development
 - Course proposals are in progress and so far
 15 are scheduled with more coming

Enrollment Highlights

- On target to meet budgeted 2024-2025 enrollment goal
- Nearly 10% increase in summer enrollment
- 1000 high school seniors directly admitted to the college

Fall 2025

- Applications remain ahead of last year
- 8% increase in new students
- Double digit increases in applicants aged 22-29
- Surge of adult learner interest



A look ahead

- SUNY Reconnect
- Presidential transition
- Future Works Center fundraising



2025-2026 Operating Budget



ANTONIO MURPHY

Restaurant Managers/Trainers

HOMETOWN: GLENS FALLS, NEW YORK

2022 GRADUATE OF SUNY ADIRONDACK WITH A DEGREE IN CULINARY ARTS

CURRENTLY: KEY MANAGER AND TRAINING COORDINATOR AT TEXAS ROADHOUSE, QUEENSBURY









GRACE MCFARREN

Trail Guides

HOMETOWN: CAMBRIDGE, NEW YORK

2025 GRADUATE OF SUNY ADIRONDACK WITH A DEGREE IN OUTDOOR EDUCATION

CURRENTLY: CLIMBING INSTRUCTOR; TRAIL GUIDE AT MOUNTAIN RIDIN' ATV; PHOTOGRAPHER

"The big thing I love about SUNY Adirondack is the people. It's such a wonderful environment.

The professors — all of them are wonderful — are so good at creating a strong connection between all the people in our classes and, really, we've all become friends because of that tight-knit connection."





Total Operating Budget

SUNY Adirondack continues on the path to exemplify the careful stewardship of resources. We have appropriately expanded and contracted our budget as enrollment increases and decreases, while continuously looking for ways to innovatively manage our expenses.



Operating Revenues-Review

Sources of revenue include:

- 1. Tuition and Fees
- 2. Sponsor Support
- 3. CHARGEBACKS
- 4. STATE AID
- 5. OTHER REVENUE



Operating Expenses-Review

TYPES OF OPERATING EXPENSES:

- 1. INCREMENTAL OPERATING EXPENDITURES
- 2. STRATEGIC INVESTMENTS
- 3. EQUIPMENT & UTILITIES

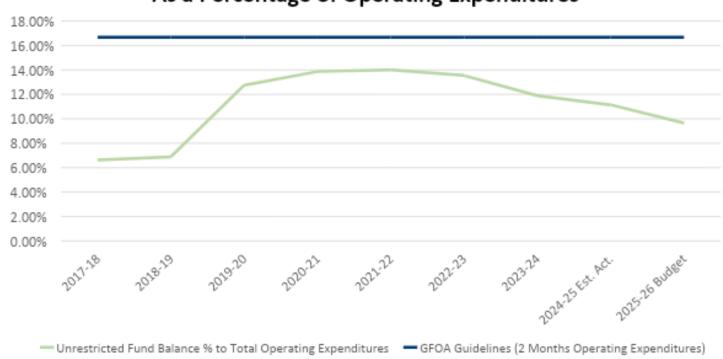


Unrestricted Fund Balance

Budgeted Appropriation: \$397,329

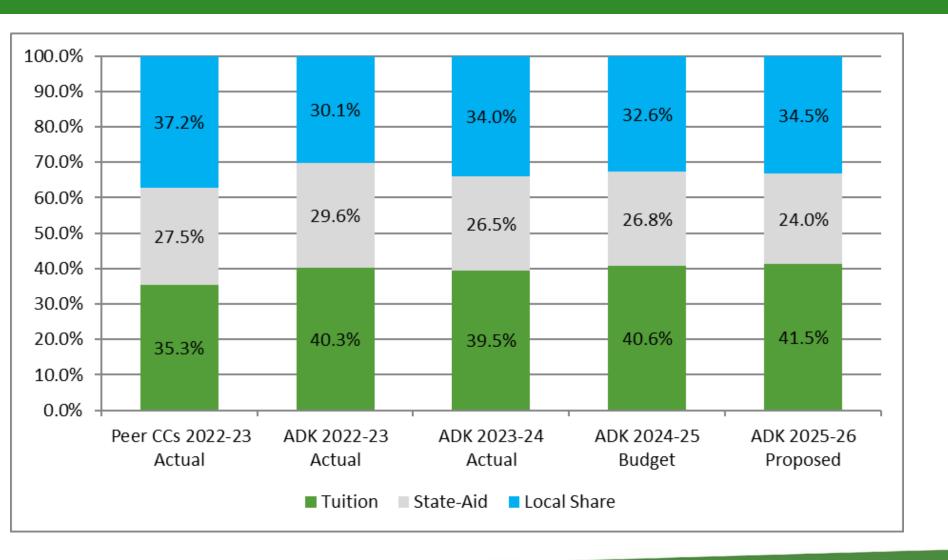
Remaining Unreserved Fund Balance: \$3,216,552

Unrestricted Fund Balance
As a Percentage of Operating Expenditures





SUNY Adirondack Funding Sources Percent of Operating Revenue





In Summary

- The 2025-2026 budget is an increase of 2.8% compared to the 2024-2025 budget
- Personnel and benefits expenses total 76.8% of the budget request, below the 80% benchmark established by SUNY and the college board of trustees
- Students will fund 41.5% of all revenue, exceeding the one-third benchmark established in New York State education law
- Thanks to the Counties' commitment to increase their Sponsor share over a five-year period, the Sponsor contribution has increased from 13.5% to 14.0%.

SUNY Adirondack asks our Board and Sponsors to approve the proposed 2025-2026 operating budget of \$33,334,143.

This plus a restricted grant budget of \$2,270,430 equals \$35,604,573.



